



9th Transwide Round Table

Brussels, 24. January 2007

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Agenda



- INVISTA
- Objectives and scope of Transwide at INVISTA
- Early results
- Beyond transport execution: Emergency response support

INVISTA corporation



- INVISTA is independently managed but wholly owned by a subsidiary of Koch Industries, Inc.
- Headquartered in the United States, INVISTA is one of the world's largest integrated fibers and polymers businesses with a global presence.
- INVISTA's shareholder, Koch Industries, Inc., is a privately held company based in Wichita, Kansas, which owns a diverse group of companies, employs about 80,000 people, and has a presence in about 60 countries around the world



More information about INVISTA – www.invista.com

Initial Transwide Objectives

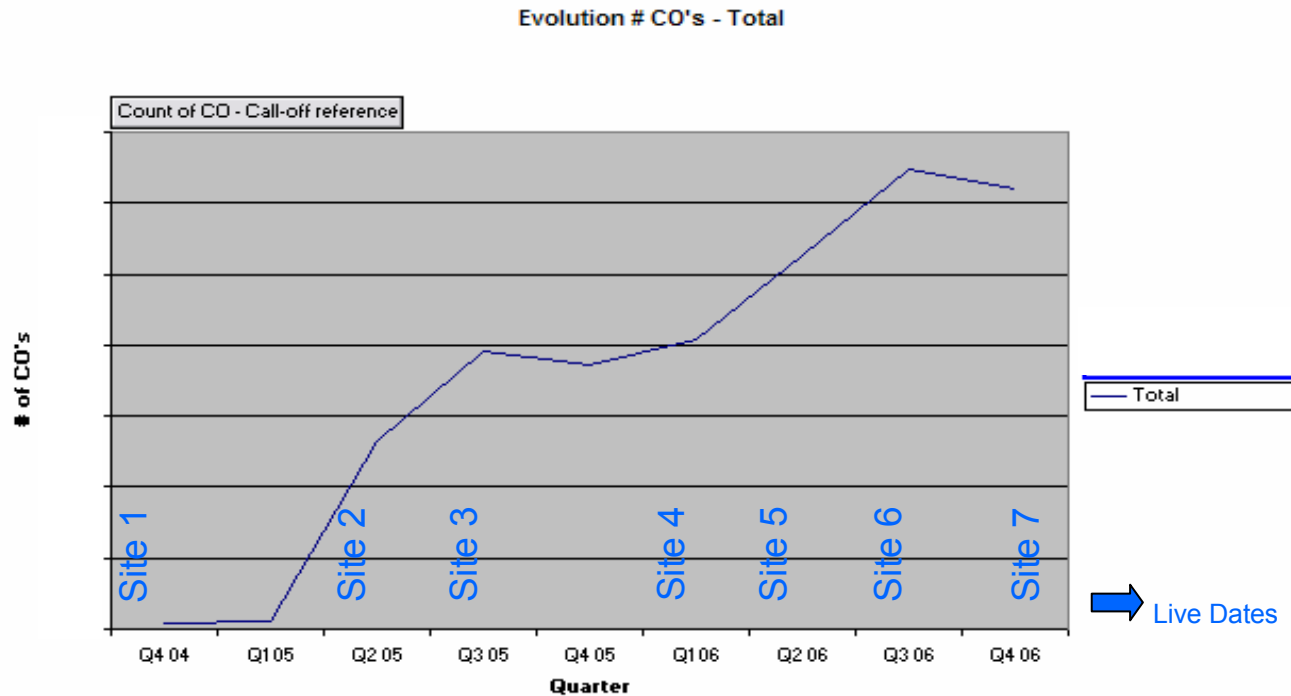
- Transwide Project objectives:
 - Improve data transfer to carriers
 - Improve Supply Chain Event Management
 - Track & Trace
 - Performance Measurement
 - Improve communication between Supply Chain Partners

Transwide Solutions chosen



- In order to fulfill our objectives we chose to implement the following solutions:
 - tw Call off
 - tw Trace
 - tw Slot

Timely and regular roll out



- Once we had validated the solution in our first location we were able to roll out one new location every month reaching 90% coverage within a year from starting.

How can we use Transwide beyond the traditional Supply Chain Event Management



- During the last decades the World Trade has increased 6 ~ 7 % p.a. (which is more than for production ~ 4% p.a.)
- Globalization has changed the Logistics infrastructure a lot
Supply Chain, Outsourcing, Security, Trading, Infrastructure, etc.
- Change from fiscal and duty focus to control functions
(CTPAT = customs, trade and partnership against terrorism)
- Paperless (via Internet or IT systems)

More security and safety regulations

Are we satisfied with the current information flow and control ?

Where do we want to be ?

How can we get there ?

twTrace is structured exactly for that



FFS ACCEPTED CALL-OFFS OTHER CALL-OFFS TADATP

Call-off Execution Details

CO-Ref: 00300100912 TTR: 1565115

PLANNING
Pickup: 25.01.2007

EXECUTION PROCESS

AT PICK-UP on
weight information:
SUPP on
weight information:
AT DELIVERY on
weight information:
DELIVERED on
weight information:

TIME OF ARRIVAL

ETA at Pick-up: 25.01.2007 23:59 (Europe/London)

ETA at delivery: 27.01.2007 12:00 (Europe/Vienna)

PU and Del. Date & Time requested by Invista

CALL-OFF STATUS
Created by Invista Transwide Support on 22.01.2007 at 11:54 (Europe/Brussels)

Mr Invista Transwide Support
+32 2 7229933
trash@transwide.com

REPORT INCIDENTS

Where? What? Who? Why?

Incident freetext

Major incident Internal reservation*

ADD INCIDENT NOTICE

Standard ECTA-codes

Freetext for specification

Incident Reporting

CALL-OFF STATUS
Created by Invista Transwide Support on 22.01.2007 at 11:54 (Europe/Brussels)

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REPORT INCIDENTS

D - Delivery DA - Date & Time X - Act of God 17 - Weather

Incident freetext
Due heavy storm, ferry Dover - Calais is cancelled

Major incident Internal reservation*

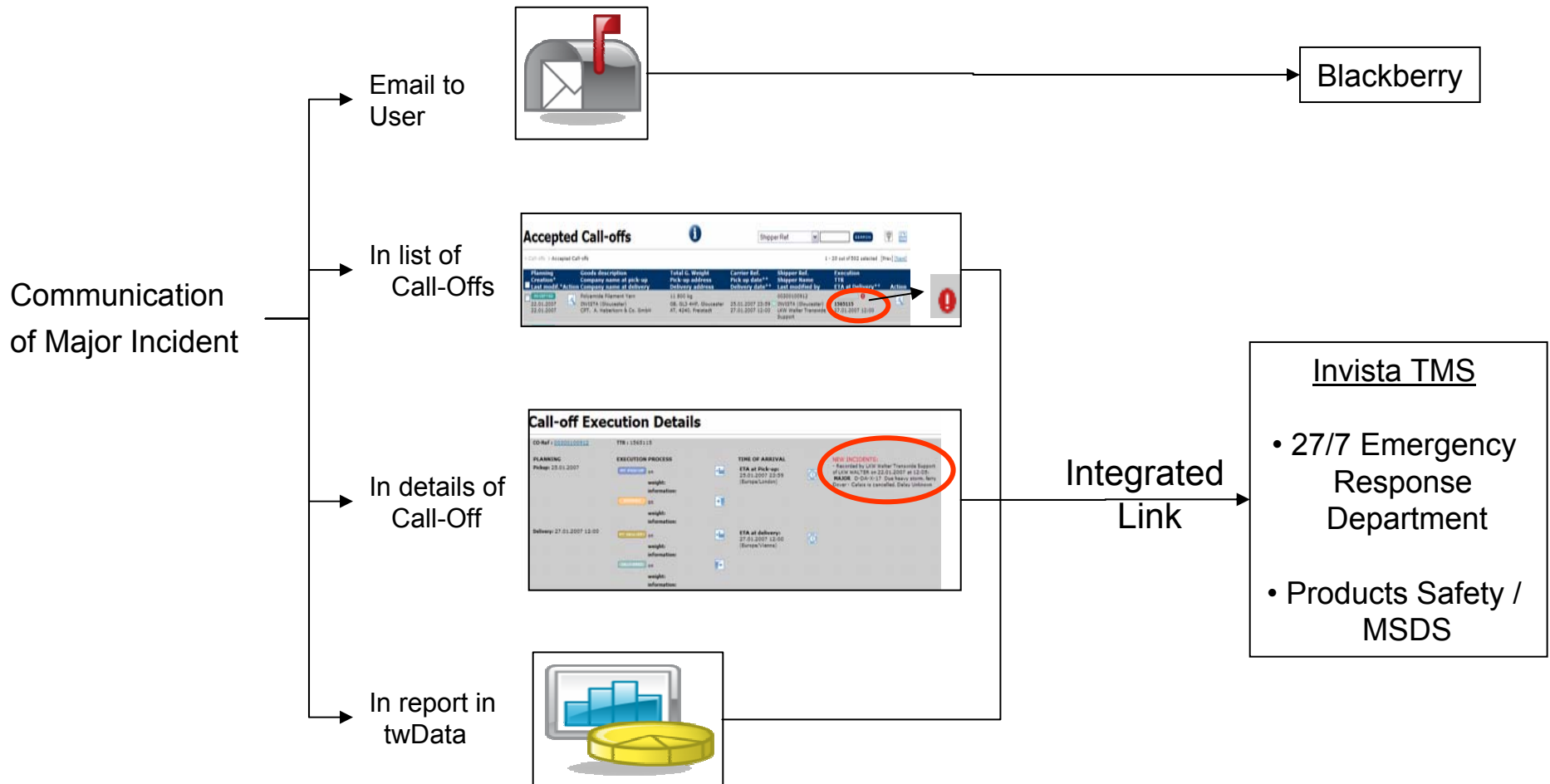
ADD INCIDENT NOTICE

Selection in dropdown menu

Further explanation in freetext


Flag box "Major Incident"

All parties can access that information



Information is available in multiple formats

In email

From:  support@transwide.com
To: Enzo Blonk
Cc:
Subject: Transwide: CORES - An incident notice has been added to Call-off - 00300100912

Dear Invista Transwide Support,

A major incident notice has been added to the following Call-off

- Call-off reference: 00300100912

- Shipper: INVISTA (Gloucester)
- Sender: INVISTA (Gloucester)
- Pickup at: Ermin Street
Brockworth
GL3 4HP Gloucester
United Kingdom
- Pickup at: 25.01.2007

- Carrier: LKW WALTER
- Transport Mode: Road
- Special Equipment:

- Receiver: A. Haberkorn & Co. GmbH
- Delivery at: Leonfelderstrasse 25/Halle 20
4240 Freistadt
Austria
- Planned Delivery: 27.01.2007 12:00

- Goods Description: Polyamide Filament Yarn
- Bulk: No

Please login at www.transwide.com and check your call-off list for further details.

In Call-Off details

NEW INCIDENTS:

- Recorded by LKW Walter Transwide Support of LKW WALTER on 22.01.2007 at 12:05:
MAJOR D-DA-X-17 Due heavy storm, ferry Dover - Calais is cancelled. Delay Unknown

Conclusion



“ The problem is never how to get new, innovative thoughts into your mind, but how to get the old ones out” (Dee Hock)