



Welcome to the 5th Interactive e-Logistics Roundtable

Brussels, March 26th, 2004

Arnaud van Wijck
CEO, Transwide



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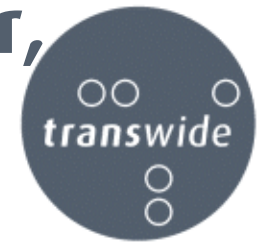
Share views and experiences with European Logistics Executives

8:30 – 9:00 Welcome Coffee			
9:00 – 9:15	Opening Remarks	<u>Arnaud van Wijck</u> , CEO	
9:15 – 9:45	2.5 years of running e-Logistics solutions: achievements and lessons learned	<u>Erwin Tauber</u> , Supply Chain Manager	
9:45 – 10:15	Carrier IT Integration: advantages for all parties	<u>Marcus Oberfeld</u> , IT Manager	
10:15 – 10:50 Coffee Break			
10:50 – 11:30	VAT: Trigger for a logistics breakthrough	<u>André de Pierpont</u> , Group Coordinator Logistics	
11:30 – 12:00	Railion, Stinnes Logistics and Transwide	<u>Erik Koning</u> , Key Account Manager	
12:00 – 12:45	Risks and Rewards – Shippers and Carriers interactive session	<u>Han Dols</u> , Program Manager	
12:45 – 14:30 Lunch			
14:30 – 15:00	Stream 1: Collaborative time slot booking	Stream 2: Demonstration of the Transwide Applications	
	Leading CPG Company		

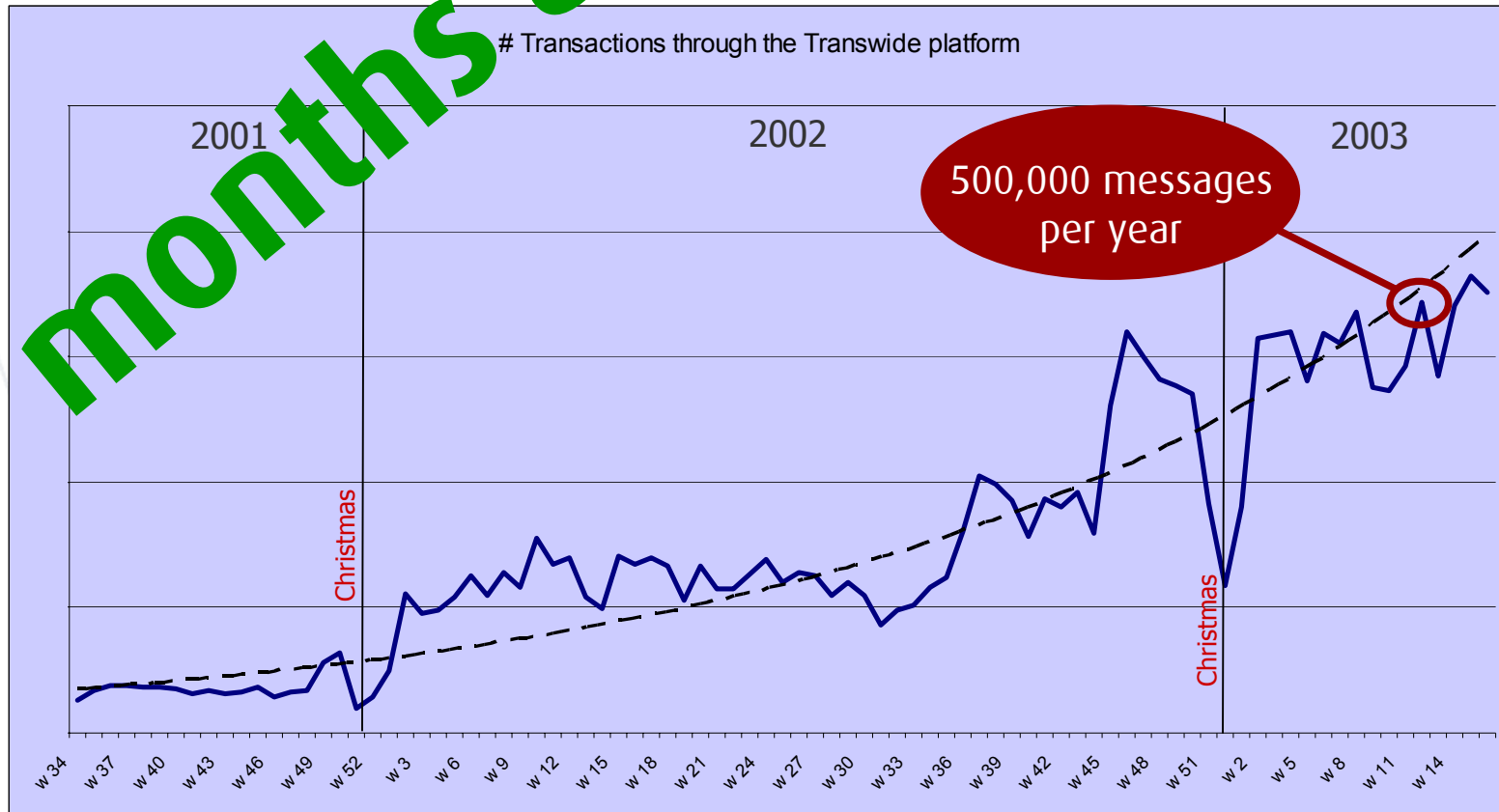
(by individual invitation only*)

* confidential, company internal policy

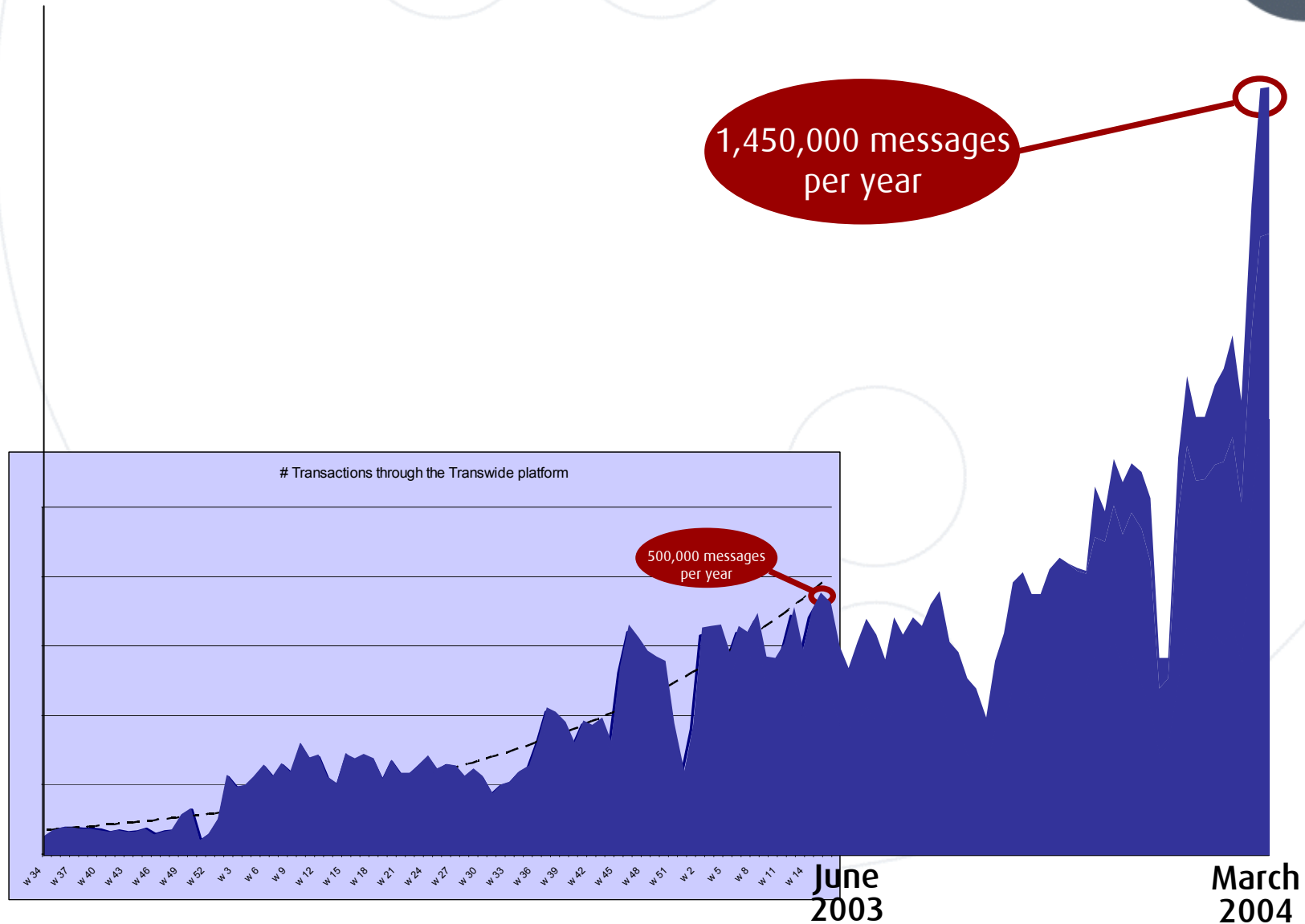
webMethods: with 500,000 messages per year, Transwider has reached European leadership position



9 months ago



> 3 times more volumes in 9 months





> 500
Transport
Companies

Transwide is feeling a clear acceleration in the network growth



What does the growth in the network mean for our shippers and carriers?

- larger percentage of your suppliers and of your customers used the Transwide hub:
 - Growing across vertical industries: Chemicals, Minerals & Metals, CPG
 - Shippers, Transport Companies and End Customers
- Increased in standardisation of transport management processes